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MEMORANDUM

TO: Member Library Directors; Heads of Reference

FROM: Ellen Nasto, Technology & Electronic Resources Supervisor

DATE: June 11, 2021

RE: 2021 BookBrowse Coordinated Order

Dear Colleagues:

It's time to renew our subscriptions for BookBrowse (term: 8/1/2021-7/31/2022). Pricing information can be found on the next page.

Renewals/Cancellations/New subscription requests should be submitted via the Gateway at https://portal.suffolklibrarysystem.org/node/30722 by Monday, June 21, 2021.

New subscribers are welcome! BookBrowse sales rep, Elena Spagnolie, will be hosting a live demo next week:

Tuesday, 6/15/21 @ 2 pm ET

(Click on the link to register)

Thank you for your time and attention to this order! Please let me know if you have any further questions.

--Ellen

BookBrowse for Libraries

Suffolk County Library System Rates (for 10+ Libraries): 2021-2022 10-Jun-21

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	2019 SCLS	2021 SCLC		2021 List	Saving vs
Pop (000)	Rate**	Rate	% Change	Rate	List
13,965	\$400	\$420	5%	\$655	36%
30,505	\$560	\$588	5%	\$885	34%
18,722	\$400	\$420	5%	\$655	36%
10,784	\$400	\$420	5%	\$655	36%
34,810	\$560	\$588	5%	\$885	34%
42,011	\$560	\$588	5%	\$885	34%
65,435	\$880	\$924	5%	\$1,340	31%
5,844	\$240	\$252	5%	\$360	30%
30,785	\$560	\$588	5%	\$885	34%
83,186	\$880	\$924	5%	\$1,340	31%
2,400	\$160	\$168	5%	\$245	31%
29,858	\$560	\$588	5%	\$885	34%
38,650	\$560	\$588	5%	\$885	34%
6,332	\$240	\$252	5%	\$360	30%
9,481	\$240	\$252	5%	\$360	30%
		\$7,560		-	<u> </u>
	13,965 30,505 18,722 10,784 34,810 42,011 65,435 5,844 30,785 83,186 2,400 29,858 38,650 6,332	Pop (000) Rate** 13,965 \$400 30,505 \$560 18,722 \$400 10,784 \$400 34,810 \$560 42,011 \$560 65,435 \$880 5,844 \$240 30,785 \$560 83,186 \$880 2,400 \$160 29,858 \$560 38,650 \$560 6,332 \$240	13,965 \$400 \$420 30,505 \$560 \$588 18,722 \$400 \$420 10,784 \$400 \$420 34,810 \$560 \$588 42,011 \$560 \$588 65,435 \$880 \$924 5,844 \$240 \$252 30,785 \$560 \$588 83,186 \$880 \$924 2,400 \$160 \$168 29,858 \$560 \$588 38,650 \$560 \$588 6,332 \$240 \$252 9,481 \$240 \$252	Pop (000) Rate** Rate % Change 13,965 \$400 \$420 5% 30,505 \$560 \$588 5% 18,722 \$400 \$420 5% 10,784 \$400 \$420 5% 34,810 \$560 \$588 5% 42,011 \$560 \$588 5% 65,435 \$880 \$924 5% 5,844 \$240 \$252 5% 30,785 \$560 \$588 5% 83,186 \$880 \$924 5% 2,400 \$160 \$168 5% 29,858 \$560 \$588 5% 38,650 \$560 \$588 5% 6,332 \$240 \$252 5% 9,481 \$240 \$252 5%	Pop (000) Rate** Rate % Change Rate 13,965 \$400 \$420 5% \$655 30,505 \$560 \$588 5% \$885 18,722 \$400 \$420 5% \$655 10,784 \$400 \$420 5% \$655 34,810 \$560 \$588 5% \$885 42,011 \$560 \$588 5% \$885 65,435 \$880 \$924 5% \$1,340 5,844 \$240 \$252 5% \$360 30,785 \$560 \$588 5% \$885 83,186 \$880 \$924 5% \$1,340 2,400 \$160 \$168 5% \$245 29,858 \$560 \$588 5% \$885 38,650 \$560 \$588 5% \$885 6,332 \$240 \$252 5% \$360 9,481 \$240 \$252 5%

^{*}Prorated in 2020: \$560 x 10 months = \$466.70

Because the percentage saving against list is no longer the same for all rate bands, we propose decoupling the 2021-2022 rates for new libraries from the standard rate card and instead use the rates shown below.

Annual Rate for Public Libraries: Remote & In-Library				
Legal Population	2021 Rate for SCLS Libraries			
Up to 5,000	\$168			
5,000 - 10,000	\$252			
10,000 - 25,000	\$420			
25,000 - 50,000	\$588			
50,000 - 100,000	\$924			
100,000 - 175,000	\$1,310			

^{**}BookBrowse did not increase rates for SCLC in 2020, hence the comparison to 2019 when showing the percentage increase in subscription rate. When SCLC first subscribed as a group in 2019, the negotiated rate was set at 20% off the rate at the time SCLS was first quoted. When compared with our current rates, that 20% is now a 30%+ discount off list.