

**MEMORANDUM**

TO: Member Library Directors; Heads of Reference  
FROM: Ellen Nasto, Technology & Electronic Resources Supervisor  
DATE: June 11, 2021  
RE: **2021 BookBrowse Coordinated Order**

Dear Colleagues:

It's time to renew our subscriptions for BookBrowse (term: 8/1/2021-7/31/2022). Pricing information can be found on the next page.

Renewals/Cancellations/New subscription requests should be submitted via the Gateway at <https://portal.suffolklibrarysystem.org/node/30722> by **Monday, June 21, 2021**.

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New subscribers are welcome! BookBrowse sales rep, Elena Spagnolie, will be hosting a live demo next week:

[Tuesday, 6/15/21 @ 2 pm ET](#)

(Click on the link to register)

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Thank you for your time and attention to this order! Please let me know if you have any further questions.

--Ellen

## BookBrowse for Libraries

### Suffolk County Library System Rates (for 10+ Libraries): 2021-2022

10-Jun-21

	Pop (000)	2019 SCLS Rate**	2021 SCLC Rate	% Change	2021 List Rate	Saving vs List
Bayport-Blue Point	13,965	\$400	\$420	5%	\$655	36%
Copiague	30,505	\$560	\$588	5%	\$885	34%
Harborfields	18,722	\$400	\$420	5%	\$655	36%
Hauppauge	10,784	\$400	\$420	5%	\$655	36%
Huntington	34,810	\$560	\$588	5%	\$885	34%
Lindenhurst*	42,011	\$560	\$588	5%	\$885	34%
Longwood	65,435	\$880	\$924	5%	\$1,340	31%
Mattituck-Laurel	5,844	\$240	\$252	5%	\$360	30%
North Shore	30,785	\$560	\$588	5%	\$885	34%
Sachem Public Library	83,186	\$880	\$924	5%	\$1,340	31%
Shelter Island	2,400	\$160	\$168	5%	\$245	31%
South Country	29,858	\$560	\$588	5%	\$885	34%
South Huntington	38,650	\$560	\$588	5%	\$885	34%
Southold Free Library	6,332	\$240	\$252	5%	\$360	30%
Westhampton	9,481	\$240	\$252	5%	\$360	30%
<b>Total</b>			<b>\$7,560</b>			

\*Prorated in 2020: \$560 x 10 months = \$466.70

\*\*BookBrowse did not increase rates for SCLC in 2020, hence the comparison to 2019 when showing the percentage increase in subscription rate. When SCLC first subscribed as a group in 2019, the negotiated rate was set at 20% off the rate at the time SCLS was first quoted. When compared with our current rates, that 20% is now a 30%+ discount off list.

Because the percentage saving against list is no longer the same for all rate bands, we propose decoupling the 2021-2022 rates for new libraries from the standard rate card and instead use the rates shown below.

<b>Annual Rate for Public Libraries: Remote &amp; In-Library</b>	
<b>Legal Population</b>	<b>2021 Rate for SCLS Libraries</b>
Up to 5,000	\$168
5,000 - 10,000	\$252
10,000 - 25,000	\$420
25,000 - 50,000	\$588
50,000 - 100,000	\$924
100,000 - 175,000	\$1,310